

Presentations

129. 20 March 2026
Belgrade (Serbia) 'Surprises in international trade: Between strict liability and narrow exemptions'
XVI Belgrade Arbitration Conference
University of Belgrade Faculty of Law & Serbian Chamber of Commerce and Industry
128. 12 March 2026
Christchurch (New Zealand) 'New Zealand's current position in global CISG practice, with proposed explanations'
Christchurch Conference on International and Transnational Legal Frameworks: 'Dispute Resolution and Private Law in an Interconnected World' (12–13 March 2026)
Faculty of Law, University of Canterbury
127. 13 February 2026
San Diego (U.S.A.) 'Force Majeure in International Arbitration: A Comparative Perspective'
International Arbitration Seminar
University of San Diego School of Law, California Arbitration (CalArb) & International Centre for Dispute Resolution (ICDR)
126. 16 January 2026
Tsingtao (China) 'Party autonomy in arbitration and its limits: The case of "hybrid" institutional arbitration agreements'
Qingdao Arbitration Commission
125. 15 January 2026
Tsingtao (China) 'Supply chain disruption by government measures: When are parties entitled to damages in international commercial law (CISG and Unidroit Principles)?'
Shandong University
124. 9 January 2026
Basel (Switzerland) 'Ratification (acquiescence, estoppel)'
8th Basel Arbitration & Crime Conference: Fraud on the tribunal, ratification, red flags and arbitration in the crypto era (8–9 January 2026)
Universität Basel, Basel Institute on Governance, Competence Centre Arbitration & Crime, Swiss Institute of Comparative Law & The International Academy of Financial Crime Litigators

123. 18 December 2025
Vienna (Austria) 'Global uniform sales law (CISG), Incoterms and local regulations concerning climate change'
High-level retreat on 'The Impact of New Trade Developments on Doing Business Globally' (18–19 December 2025)
United Nations Commission on International Trade Law (UNCITRAL)
122. 8 December 2025
Manchester (England) 'Restricting commerce in times of conflict: The effect of economic sanctions on commercial and financial transactions'
Manchester Centre for Law and Business, University of Manchester
121. 5 December 2025
Zagreb (Croatia) 'The Interplay between International Sanctions and Arbitration'
33rd Croatian Arbitration Days (4–5 December 2025)
Permanent Court of Arbitration at the Croatian Chamber of Economy
120. 27 November 2025
Bristol (England) 'Restricting commerce in times of conflict: The effect of economic sanctions on commercial and financial transactions'
Centre for Private and Commercial Law, University of Bristol
119. 13 November 2025
Rome (Italy) 'Risk, Causation and Remote Consequences Amid Supply Chain Disruptions'
Conference 'The Governance of Risk in a Risk Society: Perspectives from Private, Public and International Law'
Roma Tre – UNIDROIT Centre for Transnational Commercial Law and International Arbitration
118. 13 June 2025
Zurich (Switzerland) 'Auswirkungen internationaler und nationaler Sanktionen auf private Vertragsverhältnisse' [Impact of international and national economic sanctions on private contractual relationships – *in German*]
Schweizerischer Juristentag 2025/Congrès de la Société Suisse des Juristes 2025: 'Rechtliche Herausforderungen für die Schweiz im Spannungsfeld bewaffneter Konflikte/Enjeux Juridiques pour la Suisse en Période de Conflits Armés' (12–13 June 2025)
University of Zurich

117. 26 May 2025
Madrid (Spain) 'The role of AI Agents in Contracting: Selected Key Issues in Contract Law'
International Conference 'AI Agents and Private Law' (26–27 May 2025)
Universidad Carlos III de Madrid
116. 22 May 2025
Zurich (Switzerland) 'ESG und Lieferketten: Kaufvertragliche Gestaltungs- und Durchsetzungsfragen' [ESG and supply chains: Sales law-related drafting and implementation issues – *in German*]
Schweizerische Kaufrechtstagung 2025
Europa Institute at the University of Zurich
115. 2 April 2025
Hong Kong (China) 'The EU's Supply Chain Directive and Its Relevance for Exporters from Hong Kong and Mainland China: An Update'
AAIL Annual Lecture Series: The CISG and International Trade Law (1–2 April 2025)
Asian Academy of International Law
114. 14 March 2025
Hong Kong (China) 'The Role of the CISG in Achieving Sustainable Supply Chains and Combatting Climate Change'
Conference on Climate Change and International Trade Law
UNCITRAL, Department of Justice of the Hong Kong Special Administrative Region & HK International Legal Talents Training Academy
113. 14 February 2025
Istanbul (Turkey) 'Substantive Issues in the Vis Moot Problem: Relevant or Just Theory?'
5th Istanbul Vis Pre-Moot Conference
Istanbul University Faculty of Law
112. 10 January 2025
Basel (Switzerland) 'Corruption: Legal consequences'
7th Basel Arbitration & Crime Conference: A Toolkit for Arbitrators, 2nd edition (9–10 January 2025)
University of Basel, Basel Institute on Governance, Competence Centre Arbitration & Crime, Swiss Institute of Comparative Law & The International Academy of Financial Crime Litigators
111. 16 October 2024
Pavia (Italy) 'Contract law issues in international sales of foodstuff: Insights from CISG case law'
Conference 'CISG, Sustainability & Food Law' (16–17 October 2024)
Università di Pavia

110. 27 July 2024
Kuala Lumpur
(Malaysia)
- 'Cross-Institutional Rules: Hopes, Hurdles, and the Road Ahead'
- Asia ADR Summit: 'Beyond Boundaries – The Rise of Asia in Global Dispute Resolution' (26–27 July 2024)
- Asian Institute of Alternative Dispute Resolution (AIADR), International Arbitration and Mediation Centre (IAMC), Hyderabad & China International Economic and Trade Arbitration Commission (CIETAC)
109. 3 July 2024
Shanghai (China)
- 'Claiming your full entitlement: Damages under the CISG'
- Seminar co-hosted by Withersworldwide & Accuracy
Shanghai Arbitration Commission
108. 14 June 2024
Prague (Czech Republic)
- 'Sales contract concluded through incorporation of standard terms'
- IDI Conference 2024: 'Drafting and Managing International Sale Contracts within Distribution Networks' (14–15 June 2024)
- International Distribution Institute (IDI)
107. 3 June 2024
Basel (Switzerland)
- 'Lieferkettenhaftung Schweizer Unternehmen nach geltendem schweizerischem und künftigem EU-Recht' [Swiss companies' supply chain liability under current Swiss and future EU law – *in German*]
- Basler Juristenverein
106. 7 May 2024
Rome (Italy)
- 'The UPICC's interaction with recent regional and national ESG supply chain regulation'
- Conference 'The UNIDROIT Principles of International Commercial Contracts 30 Years On: Past, Present and Future Relevance' (6–7 May 2024)
- UNIDROIT
105. 30 April 2024
Hong Kong (China)
- Keynote: 'Early Days: Application of the CISG in Hong Kong and to parties from Hong Kong'
- Seminar 'CISG and Its Application to Hong Kong'
- Asian Academy of International Law & ICC Young Arbitration and ADR Forum
104. 25 March 2024
Vienna (Austria)
- 'Good Faith & Commercial Reasonableness: Duty to Inform?'
- ArbitralWomen Breakfast
ArbitralWomen & Cerha Hempel

103. 15 March 2024
Hong Kong (China) 'An update on Continental Europe'
Contracts for the International Sale of Goods Seminar
Hill Dickinson
102. 10 March 2024
Hong Kong (China) 'Beyond Reproach! – Understanding Shared
Responsibility (Article 80) under CISG'
XVIII Annual Generations in Arbitration Conference
101. 5 March 2024
Riyadh (Saudi Arabia) Keynote: 'Uniformity and Standardized Flexibility under
the CISG'
Conference 'Saudi Arabia's Accession to the Convention
on International Sale of Goods (CISG) and its Impact on
the Middle East'
Saudi Center for Commercial Arbitration, Prince Sultan
University and UNCITRAL
100. 15 December 2023
Kopaonik (Serbia) 'Supply Chain Regulation and the CISG'
Conference 'International Contracts & Dispute Resolution
in the 21st Century: Something Old / Something New'
Kopaonik School of Natural Law Slobodan Perović
99. 5 October 2023
Greensboro, NC
(U.S.A.) 'Transnational commercial law instruments and ESG
supply chain regulation'
Fourteenth Transnational Commercial Law Teachers
Meeting (5–6 October 2023)
Elon University School of Law
98. 29 September 2023
Basel (Switzerland) 'Foreign secondary sanctions' extraterritorial effects upon
contracts under Swiss law'
Conference 'Switzerland in the UN Security Council: A
Plus for the International Rule of Law?' (29–30 September
2023)
University of Basel, Swiss Society of International Law &
Swiss Society for Military Law and the Law of War
97. 21 September 2023
online 'CISG's Comparative Impact and Advantage in
International Trade in Contracting States'
Webinar 'Legal Harmonisation and the Benefits of
Adopting the CISG'
Moot Court Bench, Sri Lanka Law College & UNCITRAL
Regional Centre for the Asia and the Pacific

96. 3 August 2023
Singapore
'The regulation of international supply chains and private international law'
9th Journal of Private International Law Conference
(3–5 August 2023)
Yong Pung How School of Law, Singapore Management University
95. 31 March 2023
Vienna (Austria)
'CISG Keynote: Fraud and the CISG'
Annual MAA International Commercial Law & Arbitration Conference
94. 19 March 2023
Hong Kong (China)
'Fraudulently Misrepresenting Yourself Out of the CISG: The Scope and Application of the CISG'
XVII Annual Generations in Arbitration Conference
93. 25 February 2023
Istanbul (Turkey)
'Fraud and the CISG'
3rd Istanbul Pre-Moot Conference
92. 17 May 2022
online
Keynote Address: 'The CISG in Arbitration: An Overview'
HK45 CISG Seminar
Hong Kong International Arbitration Centre – HK45
91. 6 May 2022
Basel (Switzerland)
'Haftungsfragen nach allgemeinem Zivilrecht' [Questions of liability in supply chains under general private law – *in German*]
Conference 'Unternehmerische Verantwortung in Lieferketten' [Responsibility of enterprises in supply chains]
Ernst von Caemmerer-Stiftung (Ernst von Caemmerer Foundation)
90. 6 April 2022
online
"If It Ain't Broke, Don't Fix It" – Discussing Prior Practice and Conduct under CISG'
XVI Annual MAA International Commercial Law & Arbitration Conference
Moot Alumni Association

89. 27 March 2022
online
- Debate Panel: 'The Mere Reference to General Terms and Conditions is Sufficient to Incorporate them into a CISG Contract' and 'The CISG Can Govern an Arbitration Agreement'
- 2022 CISG Conference: 'The CISG, 40 Years and Beyond: What the Past Will Bring to the Future'
- Department of Justice of the Hong Kong Special Administrative Region, Asian Academy of International Law & Moot Alumni Association
88. 17 March 2022
online
- Keynote Address: 'The Interplay of International Trade and Arbitration: One Step Forward or One Step Backward?'
- Conference 'Current State of International Trade and Arbitration: Has the Dust Settled?'
- Asian International Arbitration Centre Young Practitioner's Group (Malaysia)
87. 21 February 2022
online
- 'In-Depth Analysis of the Main Provisions of CISG'
- CISG Legal Training Workshop 'Essential Know-How for Lawyers'
- Department of Justice of the Hong Kong Special Administrative Region & Asian Academy of International Law
86. 18 February 2022
online
- 'The Incorporation of Standard Terms'
- Istanbul Vis Pre-Moot (18–20 February 2022)
- Istanbul University Faculty of Law (Turkey)
85. 26 January 2022
online
- 'What you must know about the CISG'
- Seminar 'CISG in Hong Kong – What It Means for Businesses'
- Department of Justice of the Hong Kong Special Administrative Region & Hong Kong General Chamber of Commerce
84. 26 January 2022
online
- 'Importance of the CISG'
- OADR Pre-Moot Training Series (26–28 January 2022)
- Office for Alternative Dispute Resolution (OADR), Department of Justice, Republic of the Philippines

83. 24 January 2022
online
'What you must know about the CISG as a legal practitioner'
Seminar 'New Ordinance on CISG: Update on Hong Kong's Law on International Sale of Goods'
Department of Justice of the Hong Kong Special Administrative Region & Asian Academy of International Law
82. 3 December 2021
online
'The influence of commentaries on the acceptance, interpretation and harmonisation of the CISG'
Conference 'The CISG@40: A Celebration'
University of Pretoria (South Africa)
81. 19 November 2021
online
'The Quest for Common Codes in Effective Dispute Resolution'
2021 Colloquium on International Law 'Development of International Trade Law in the Post-Pandemic'
Asian Academy of International Law, Hong Kong (China)
80. 2 November 2021
online
'Addressing Supply Chain Trade Disputes caused by Disruptions from the Pandemic'
4th UNCITRAL Asia Pacific Judicial Summit 2021: 'Sustainably Adapting to a New Normal'
UNCITRAL & Department of Justice of the Hong Kong Special Administrative Region
79. 1 October 2021
online
'Promoting uniformity in the Sales Convention's application: The role of foreign CISG case law in past and current practice'
Conference on the Convention on the International Sale of Goods (CISG): The entry into force of CISG in Portugal
University of Minho (Portugal)
78. 12 February 2021
online
'Post COVID Arbitration Rules and Contracts'
6. Conferencia sobre Arbitraje Internacional y Convención de las Naciones Unidas sobre los Contratos de Compraventa Internacional de Mercaderías
Universidad Panamericana, Guadalajara (Mexico)
77. 28 November 2020
online
'Coexistence between international commercial usages and the CISG'
Conference 'CISG@40: The Application of Uniformed Substantive Rules, with a Particular Focus on Arbitration in Mainland China and HKSAR'
Wuhan University Institute of International Law (China)

76. 30 October 2020
online
Keynote: 'COVID-19 and the Future of IP, IT and Fashion Litigation'
UIA 2020 Virtual Congress (28–30 October 2020),
Fashion Law / Information Technology Law / Intellectual
Property Commission
Union Internationale des Avocats
75. 30 October 2020
online
'Hong Kong Business and the CISG: The "Must Knows"
from International Court Practice'
Department of Justice of the Hong Kong Special
Administrative Region & Asian Academy of International
Law
74. 27 October 2020
Hong Kong (China)
'Simplification of the Commercial Process for the
International Sale of Goods'
Conference 'Celebrating the 40th Anniversary of the CISG:
CISG as a Tool for Global Trade – Theory and Practice'
Department of Justice of the Hong Kong Special
Administrative Region, UNCITRAL & Asian Academy of
International Law
73. 26 October 2020
online
'The operation of the CISG in the age of COVID-19'
Webinar 'UN Day Seminar 2020: The CISG and the
Internationalisation of Trade Law in the Past 40 Years'
UNCITRAL's Coordinating Committee in Australia
(UNCCA)
72. 23 September 2020
online
"Having regard" to the CISG's international character by
relying on foreign decisions or CISG-AC Opinions:
Insights from CISG case law'
UNCITRAL Asia Pacific Day 2020
China University of Political Science and Law (CUPL)
71. 27 August 2020
online
'Force Majeure, Hardship and Frustration'
Webinar 'CISG and Other Uniform Law Tools for
Contractual Risk Mitigation'
Saudi Centre for Commercial Arbitration & UNCITRAL
70. 19 November 2019
New York (U.S.A.)
'Consent to arbitrate in international sales transactions'
New York City Bar Arbitration Committee

69. 14 November 2019
New York (U.S.A.) 'Party autonomy taken too far? "Mixing and matching" of arbitration rules and institutions'
New York International Arbitration Center (NYIAC)
68. 13 November 2019
New York (U.S.A.) 'Validity and performance of asymmetric arbitration clauses – A Civil Law perspective'
New York City Bar International Commercial Disputes Committee
67. 28 September 2019
Konstanz (Germany) 'Die Finanzierung von Schiedsverfahren durch Dritte' [Third-Party Funding of Arbitrations – *in German*]
2nd Konstanzer Schiedsforum (27–28 September 2019)
University of Konstanz
66. 13 September 2019
London (England) 'The Role of Customs and Usages in Uniform International Commercial Law: Peaceful Coexistence or Deadly Embrace?'
Conference 'When is Commercial Custom Law? The Dialogue between Commercial Practice and The Law'
Queen Mary University of London
65. 21 August 2019
Asunción (Paraguay) 'The Arbitration Clause and the CISG'
Conference 'Temas Actuales relativos a la Convención de Viena sobre Compraventa' (20–21 August 2019)
Centro de Estudios de Derecho, Economía e Política
64. 12 April 2019
Vienna (Austria) 'What If the CISG Was Drafted Today?'
Annual MAA International Commercial Law & Arbitration Conference: 'Recent Developments in International Arbitration and the CISG'
63. 31 March 2019
Hong Kong (China) 'The CISG as Law Governing Arbitration Agreements?'
Generations in Arbitration Conference XIII: 'Innovation and Arbitration – Challenge accepted or Opportunities missed?'
62. 9 November 2018
Aalborg (Denmark) 'Fuzzy Limits for the Choice of Soft Law?'
Conference 'The Role of Soft Law in International Commercial Law'
Aalborg University

61. 20 April 2018
Dusseldorf (Germany) 'Wechselwirkungen zwischen UN-Kaufrecht und nationalem Recht: Ausgewählte Fragen' [Interaction between UN Sales Law and domestic law: Selected questions – *in German*]
Conference of the Belgisch-Deutsche Juristenvereinigung (Belgian-German Lawyers' Association)
60. 16 April 2018
London (England) 'Has the UN Sales Convention achieved its key purpose(s)?'
Conference 'Unity and Diversity in the Law of the International Sale of Goods' (16–17 April 2018)
King's College London
59. 23 March 2018
Vienna (Austria) 'Guaranteed results v. mere best efforts: The position of the CISG'
Annual MAA International Commercial Law & Arbitration Conference: 'Adventures in International Commercial Law: Recent Developments in International Arbitration and the CISG'
58. 11 March 2018
Hong Kong (China) 'CISG – Yay or Nay?'
Generations in Arbitration Conference XII: 'Lost in Arbitration? Designing the Future'
57. 6 March 2018
Basel (Switzerland) 'Innovationen am Finanzmarkt und gute Sitten im Spiegel des Rechtsvergleichs' [Financial Market Innovations and Public Policy from a Comparative Law Perspective – *in German*]
University of Basel
56. 9 February 2018
Guadalajara (Mexico) 'Domestic Law Requirements about Manufacturing Processes and their Effect on CISG Contracts'
UP Guadalajara 2018 International Arbitration & CISG Conference
Universidad Panamericana
55. 1 February 2018
Guatemala City (Guatemala) 'Breach and Remedies System in the CISG'
Conference 'Trends and Challenges in International Commercial Contracts'
Universidad Francisco Marroquin

54. 4 October 2017
Basel (Switzerland) “Brexit“, aber “rEEAmain“: Warum der EU-Austritt die EWR-Mitgliedschaft des Vereinigten Königreichs unberührt lässt (oder: Zur Rechtslage am 30. März 2019, sofern bis dahin kein Austrittsabkommen in Kraft getreten ist) [‘Brexit‘, but ‘rEEAmain‘: Why the withdrawal from the EU does not affect the United Kingdom’s EEA membership (or: On the legal situation on 30 March 2019 if no withdrawal agreement has yet entered into force) – *in German*]
Universität Basel
53. 28 August 2017
Taipeh (Taiwan) ‘Ad hoc or institutional arbitration – a clear-cut distinction? A closer look at borderline cases’
2017 Taipeh International Conference on Arbitration and Mediation (28–29 August 2017)
National Taiwan University, College of Law & Chinese Arbitration Association
52. 18 May 2017
London (England) ‘Brexit, but rEEAmain? The UK’s continuing membership in the European Economic Area as a potential game changer’
University College London
51. 17 May 2017
Oxford (England) ‘Brexit, but rEEAmain?’
EU Law Discussion Group
University of Oxford
50. 7 April 2017
Berlin (Germany) ‘Innovation und vertragliches Informationsmanagementerteilung’ [Innovation and Contractual Supply of Information Management – *in German*]
Symposium ‘Innovation und Vertragsrecht’ [Innovation and Contract Law] (6–7 April 2017)
Humboldt-Universität zu Berlin
49. 24 March 2017
Prague (Czech Republic) ‘Applicability of CISG and Limitation Convention via rules of private international law: The withdrawal of Czechia’s declarations and its effects’
International Conference on the United Nations Convention on Contracts for the International Sale of Goods and the Convention on the Limitation Period in the International Sale of Goods
Charles University Prague

48. 17 March 2017
Kiev (Ukraine) 'Party Autonomy in International Arbitration: Current Developments'
Conference 'International Arbitration: Emerging Changes'
International Commercial Arbitration Court at the
Ukrainian Chamber of Commerce and Industry
47. 10 February 2017
Guadalajara (Mexico) 'Seller's International Liability for Third Party Intellectual Property Rights and the European Unitary Patent'
UP Guadalajara 2017 International Arbitration & CISG Conference
Universidad Panamericana
46. 26 January 2017
Münster (Germany) 'UN-Kaufrecht und digitale Herausforderungen' [CISG and digital challenges – *in German*]
Centre for European Private Law, Westfälische Wilhelms-University Münster
45. 24 January 2017
Frankfurt am Main (Germany) 'Die Folgen des Brexit für den Finanzsektor' [The consequences of Brexit for the financial sector – *in German*]
Association of Foreign Bank Representatives
44. 6 January 2017
Singapore 'Does the 1980 Vienna Sales Convention reflect universal values? The use of the CISG as a model and regional specificities'
Conference 'The CISG as a Model for Harmonisation, Convergence and Law Reform' (6–7 January 2017)
National University of Singapore
43. 6 December 2016
Vienna (Austria) Keynote Speech: 'A matter of (anti-) trust: Competition law and arbitration in times of growing public distrust toward arbitration'
Annual Conference of the Young Austrian Arbitration Practitioners (YAAP)
Vienna International Arbitral Centre (VIAC), Austrian Federal Economic Chamber

42. 18 November 2016
Washington, D.C.
(U.S.A.)
- 'Party autonomy in institutional arbitration: The difficult case of "mix and match" institutional arbitration agreements'
- 8th Conference on Teaching Transnational Commercial Law: 'State of Affairs and Recent Developments in International Commercial Arbitration: The New York Convention, UNCITRAL Rules 2010 and Current Work on Settlement of Commercial Disputes' (17–19 November 2016)
- Georgetown University
41. 13 October 2016
Mannheim (Germany)
- 'Die neue CSR-Berichterstattung und ihre Auswirkungen auf die Unternehmensverfassung' [The new Corporate Social Responsibility disclosure and its effects on corporate structure – *in German*]
- Arbeitskreis Recht und Wirtschaft Nordbaden und Nordwürttemberg
40. 8 October 2016
Leiden (Netherlands)
- 'Leuchtturm oder "Zwarte Piet" der Finanzmärkte? Zur Regulierung und Haftung der Rating-Agenturen' [Beacon or 'Zwarte Piet' of the Financial Markets? On the Regulation and Liability of Credit Rating Agencies – *in German*]
- Sixtyeighth German-Dutch Lawyers' Conference (7–9 October 2016)
- University of Leiden
39. 6 October 2016
Mannheim (Germany)
- 'Die (fortbestehende) Mitgliedschaft des Vereinigten Königreichs im Europäischen Wirtschaftsraum (EWR): Hat der Brexit geringere Auswirkungen als erwartet?' [The (continuing) membership of the United Kingdom in the European Economic Area (EEA): Does Brexit have fewer effects than expected? – *in German*]
- Workshop 'Die Folgen des Brexit für den Finanzsektor' [The consequences of Brexit for the financial sector]
- Universität Mannheim
38. 20 May 2016
Rome (Italy)
- 'Contract validity and the CISG'
- Conference 'United Nations Convention on Contracts for the International Sale of Goods (CISG), UNIDROIT Principles of International Commercial Contracts: Contrast and Convergence'
- International Institute for the Unification of Private Law (UNIDROIT)

37. 15 April 2016
Hong Kong (China) 'Performance and Breach: A Civil Law Perspective'
Conference 'Perspectives on Chinese Contract Law' (15–16 April 2016)
City University of Hong Kong
36. 8 April 2016
Kiev (Ukraine) 'The EU-Ukraine Association Agreement Two Days after the Dutch Referendum: Possible Ways Forward'
Panel Discussion 'European Integration of Ukrainian Business Law'
Faculty of Law, Taras Shevchenko National University of Kyiv
35. 7 April 2016
Kiev (Ukraine) 'European Financial Regulation'
National Bank of Ukraine
34. 5 March 2016
Hong Kong (China) 'Burden of Proof under the CISG'
Generations in Arbitration Conference X: 'Confrontation and Cooperation in International Arbitration: Finding a Common Path in Cross-Border Disputes'
33. 29 February 2016
Mannheim (Germany) 'Shifting the Burden of Proof – An Efficient Alternative to Document Production?'
Mannheim International Arbitration Conference 2016: 'Effective Fact-Finding vs. Information Overload: Too Much Paper in Arbitration?'
University of Mannheim
32. 5 February 2016
Guadalajara (Mexico) 'Remedies for Breach of Contract: Damages'
CISG-Arbitration Conference
Universidad Panamericana
31. 1 & 2 December 2015
Zagreb (Croatia) 'Country Report Germany' and 'What would the CISG look like if it was drafted for adoption today?'
Conference '35 Years of CISG – Present Experiences and Future Challenges' (1–2 December 2015)
University of Zagreb
30. 25 November 2015
Darmstadt (Germany) 'Die Zukunft der Streitbeilegung' [The Future of Dispute Resolution – *in German*]
CMS Dispute Resolution Congress 2015 'Risiko und Verantwortung' (24–25 November 2015)
Hotel Jagdschloss Kranichstein

29. 17 November 2015
Vaduz (Liechtenstein) 'Grenzüberschreitende Verantwortlichkeit von Rating-Agenturen' [Cross-Border Accountability of Credit Rating Agencies – *in German*]
Conference 'Das Internationale Privatrecht der Finanzdienstleistungen: Die grenzüberschreitende Dimension des Bank- und Kapitalmarktrechts' [The Private International Law of Financial Services: The Cross-Border Dimension of Banking and Capital Markets Law]
University of Liechtenstein
28. 12 November 2015
Mannheim (Germany) 'Using Credit Ratings as Regulatory Tools: Effects on the Competition between Credit Rating Agencies and Legal Limits to their Regulation'
MaCCI Competition and Regulation Day
Mannheim Centre for Competition and Innovation
27. 3 September 2015
Cambridge (England) "Directing Commercial or Professional Activities" as a Novel Connecting Factor in European Private International Law: Essential Response to the Internet Age or Black Hole for Business-to-Consumer E-Commerce?'
Journal of Private International Law 10th Anniversary Conference (3–5 September 2015)
University of Cambridge
26. 25 March 2015
Fribourg (Switzerland) 'Das neue Gemeinsame Europäische Kaufrecht (CESL) – Option auch für Schweizer Unternehmen?' [The new Common European Sales Law (CESL) – An option also for Swiss companies? – *in German*]
Institut für Europarecht, University of Fribourg
25. 17 March 2015
Hong Kong (China) 'Documentary Sales under the CISG: Fundamental Breach of Contract and the Concept of Strict Compliance'
City University of Hong Kong
24. 14 March 2015
Hong Kong (China) 'Fundamental Breach of Contract under the CISG: Commodity Trade and Documentary Sales' and 'The CISG's Applicability to Hong Kong'
Generations in Arbitration Conference IX: 'The Evolving Face of International Arbitration: from the East to the West'
23. 4 March 2015
Curitiba (Brazil) 'Validity and Other Issues Excluded from the CISG'
Conference 'A CISG e o Brasil 2015'
Câmara de Arbitragem e Mediação da Federação das Indústrias do Paraná (CAMFIEP)

22. 6 February 2015
San Diego (U.S.A.)
'Conflicts of Interests in International Arbitration: Recent Developments'
Conference 'Contemporary Trends in Arbitration'
University of San Diego
21. 29 January 2015
Basel (Switzerland)
'Reservations and the CISG'
Conference '35 Years CISG and Beyond' (29–30 January 2015)
University of Basel
20. 14 October 2014
Wiesbaden (Germany)
'Who Should Regulate the Rating Agencies (and How)? The Market vs. Transnational Principles vs. Regional Law Makers'
EBS Law School
19. 27 May 2014
Pretoria (South Africa)
'The Modern Travelling Merchant: Mobile Communication in International Contract Law'
Conference 'The Use of UNCITRAL Instruments to Promote Regional Harmonization' (26–27 May 2014)
University of South Africa
18. 9 May 2014
Mannheim (Germany)
'Zu viel der Worte? Informationsumfang und Adressatenhorizont im geltenden Privat- und Wirtschaftsrecht' [Too many words? Information amount and recipients' abilities in current private and business law – *in German*]
University of Mannheim
17. 19 March 2014
Curitiba (Brazil)
'Inclusion of Standard Terms (and related Problems concerning e-commerce)'
Conference 'Brazil and the CISG' (19–20 March 2014)
Universidade Positivo
16. 20 October 2013
Beijing (China)
'The Withdrawal of State Declarations under Uniform Private Law Conventions'
Conference 'Unification of International Trade Rules in the Age of Globalization: China and the World' (19–20 October 2013)
Tsinghua University School of Law

15. 21 March 2013
Vienna (Austria) 'International Uniform Law v. Domestic Law: The Irrelevance of the "Validity Exception" in Article 4 CISG and a Novel Approach to Determine the Convention's Scope'
5th Annual MAA Schlechtriem CISG Conference: 'Boundaries and Intersections'
14. 10 March 2013
Hong Kong (China) 'Application of CISG Article 96: Scope of the Provision and Effects of Contracting States' Reservations'
Generations in Arbitration Conference VII: 'Bridging the Cultural Gap: the Evolution and Harmonization of Arbitration Practices'
13. 18 January 2013
Philadelphia (U.S.A.) 'Defining the Borders of Uniform International Contract Law: The CISG and Remedies for Fraudulent, Negligent or Innocent Misrepresentation'
Norman J. Shachoy Law Review Symposium: 'Assessing the CISG and Other International Endeavors to Unify International Contract Law: Has the Time Come for a New Global Initiative to Harmonize and Unify International Trade?'
Villanova University School of Law
12. 22 November 2012
Frankfurt am Main (Germany) 'Die Rolle der Rating-Agenturen und ihrer Ratings aus der Perspektive des Rechts' [The role of credit rating agencies and their credit ratings from a legal perspective – *in German*]
Symposium on the Regulation of Credit Rating Agencies
11. 25 May 2012
Istanbul (Turkey) 'General Contract Conditions and the CISG'
Conference 'The New International Sales Law of Turkey: CISG from a Comparative Viewpoint' (25–26 May 2012)
Istanbul Bilgi University
10. 12 November 2011
Gainesville (U.S.A.) 'To Exclude, to Ignore, or to Use? Empirical Evidence on Courts', Parties' and Counsels' Approach to the CISG (with some Remarks on Professional Liability)'
Conference 'The Global Challenge of International Sales Law' (11–12 November 2011)
University of Florida
9. 10 February 2011
Freiburg (Germany) 'Schutz des Erfüllungsinteresses durch Schadensersatz' [Protection of performance interest through damages – *in German*]
Faculty of Law, Albert-Ludwigs-University Freiburg

8. 5 May 2009
Hamburg (Germany) 'Ratings – Bonitätsbeurteilungen durch Dritte im System des Kapitalmarkt-, Gesellschafts- und Vertragsrechts' [Ratings – Creditworthiness assessments by third parties within the system of financial markets law, company law and contract law – *in German*]
Sechstes Habilitandenkolloquium (4–5 May 2009)
Max Planck Institute for Foreign and International Private Law
7. 2 April 2009
Vienna (Austria) 'Global Uniform Sales Law – with a European Twist? CISG Interaction with EU Law'
Conference 'Issues on the CISG Horizon'
6. 25 March 2009
Hong Kong (China) 'Credit Rating Agencies and Financial Market Regulation: The use of ratings for regulatory purposes and regulatory approaches to rating agencies'
Securities and Futures Commission of Hong Kong
5. 20 March 2009
Hong Kong (China) "The Greatest Uncontrolled Power within the Global Financial System" – The rating agencies: their influence, how their mistakes affect the financial markets and what the law can do about it'
University of Hong Kong
4. 22 November 2008
Heidelberg (Germany) 'Untersuchungspflicht und Vertretenmüssen des Händlers bei der Lieferung sachmangelhafter Ware' [Investigation Duties and Fault of the Trader Concerning the Delivery of Non-Conforming Goods – *in German*]
Elfter Habilitandengesprächskreis
Ruprecht-Karls-University Heidelberg
3. 31 October 2007
Osnabrück (Germany) 'Schaffung und Akzeptanz einheitlichen Privatrechts in Europa – Lehren aus der Anwendung des UN-Kaufrechts für ein Europäisches Vertragsrecht' [Creation and Acceptance of Uniform Private Law in Europe – Lessons from the Application of the UN Sales Law (CISG) for a European Contract Law – *in German*]
Internationale Juristenvereinigung Osnabrück

2. 20 November 2004
Berlin (Germany)

“Unionsprivatrecht” – Neue Rahmenbedingungen für die Privatrechtsetzung in der EU durch die Europäische Verfassung’ [‘EU Private Law’ – A new framework for private law making within the EU through the Treaty establishing a Constitution for Europe – *in German*]

Conference ‘Europäisches Privat- und Wirtschaftsrecht – Rückblick und Ausblick’ [European Private and Business Law – Retrospect and Prospect] (19–20 November 2004)

Magnus-Haus Berlin

1. 18 December 2003
Berlin (Germany)

“Unmöglichkeit” – Zur Rolle eines überkommenen Rechtsbegriffes im System des neuen Schuldrechts’ [‘Impossibility’ – On the role of a traditional legal concept in the context of the new law of obligations – *in German*]

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